

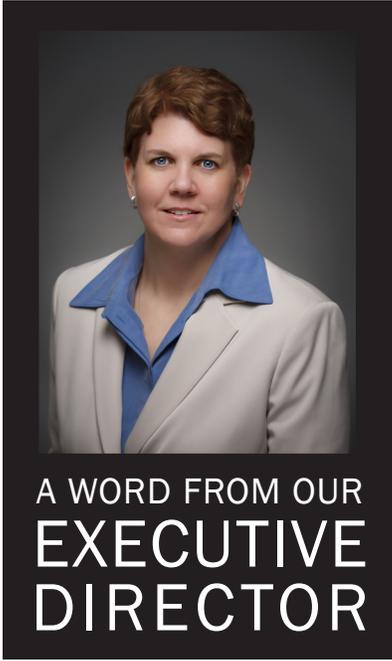


2014 | 2015

ANNUAL REPORT

KALAMAZOO LOAVES & FISHES
PROMOTING A HUNGER-FREE COMMUNITY SINCE 1982





On any given weekday, I'm able to witness a community at work. Volunteers from all walks of life fill our facility with laughter, camaraderie and the concern for others. The bagging of produce and sorting of food donations are punctuated by the busy loading and unloading of our delivery trucks. The swift clicking of staff keyboards set a steady rhythm in the office. I am grateful and humbled to be surrounded by the generosity and selflessness of others each day when I arrive at work because it is here, at Kalamazoo Loaves & Fishes, that I am also reminded of the tremendous need within our community. Like most years, our 2014-2015 fiscal year had its challenges - ones we met in stride and came away from better able to meet the increasing need for the services we provide.

We saw a 10% increase in the number we served through our Grocery Pantry Program this past fiscal year. Our Weekend Food Pack Program expanded from elementary students in 17 local schools to 19 local schools. We provided 72,737 more pounds of fresh produce than we did the previous year, helping to ensure clients are getting adequate nutrition. All of these challenges were met with help from our community and the understanding that, despite our tireless efforts, there are more challenges ahead. The complexities of food insecurity coupled with a relentlessly challenging economy have, once again, provoked us to be heedful and creative when tackling this chronic problem.

KLF staff ramped up advocacy efforts, traveling to Washington DC to encourage policy-makers to support legislation that would maintain funding for food programs like SNAP and WIC. Our fierce commitment to collaborative food procurement proved advantageous, allowing us to provide millions of pounds of fresh food to the people we served last fiscal year. We examined

the diversity within our organization, exploring additional options to make KLF more inclusive for all – clients, volunteers, donors, and staff. Our Board of Directors welcomed seven new members, garnering a wealth of knowledge and experience, and the Kalamazoo County Hunger-Free Community Coalition has gained momentum since its creation last year.

With nearly two years as Executive Director now under my belt, I am pleased to share that the guidance and support of staff, volunteers, and the community have nourished my desire to dig deeper in 2015-2016. It is my hope that, like us, you will allow the challenges we face in the year ahead to rouse your passion to affect positive change for our neighbors struggling with food insecurity. I hope you enjoy reading this compilation of activities, successes, and challenges of our 2014-2015 fiscal year. Here's to not allowing hurdles to suppress our determination to build a better future for all – a hunger-free future.


Jennifer Johnson
Executive Director

2014-2015 KLF STAFF

- Cherise Buchanan**, Volunteer Coordinator
- Paul Bushek**, Warehouse Assistant
- Art Cole**, Services Director
- Joe Cook**, Warehouse Assistant
- Bob Dekker**, Warehouse Assistant
- Greta Faworski**, Resource Development Director
- Joe Galaviz**, Warehouse Assistant
- Kathy Gernaat**, Operations Director
- Dave Hafer**, Warehouse Coordinator
- Phyllis Hepp**, Organizational Development Director
- Jennifer Johnson**, Executive Director
- Jonna Johnson/Sarah Gilbert**, Call Center Assistant
- Deb Josephson**, Services Coordinator
- Marvin King**, Food Procurement Specialist
- Ruth Matteson/Joan Atwell**, Call Center Coordinators
- Kevin Minor/Annie Sajid**, Marketing Coordinator
- Sue Raskin/Theresa Cook/Mary Foley-Wilson**, Finance Coord.
- Jackie Smith**, Melzer Pantry Coordinator
- Carolyn Tyler**, Operations Coordinator
- Laura Winther**, Donor Database Coordinator

OUR MISSION

KALAMAZOO LOAVES & FISHES
WILL FEED HUNGRY PEOPLE AND
ENGAGE OUR COMMUNITY IN THE
FIGHT TO END HUNGER.

OUR VISION

KALAMAZOO LOAVES & FISHES
WORKS TOWARD A
HUNGER-FREE COMMUNITY.

BOARD OF DIRECTORS

Sam Lealofi
President

Rob DeWit
Vice President

Lynn Jessel
Treasurer

Martin Glista
Secretary

Martha Simpson
Past President

Martha Betke
Patricia Carlin
Leo Goddeyne
Alan Harbaugh
Jason Heystek
James Houston
Paul Jude

Sister Kathleen Kaiser, CSJ
Robert Lohrmann
Laurel Palmer
Cirilo Martinez
Karen McPhail
Jennifer Nap
Stacey Randolph

Kalamazoo Loaves and Fishes' Board of Directors is comprised of dedicated volunteers who work and live in Kalamazoo County. With them they bring a wealth of invaluable knowledge and expertise that complements our staff and makes KLF a stronger and more effective organization.



In my three years as a director on the Board of Kalamazoo Loaves & Fishes, and now as the Board Chair, there are several things that resonate with me when I reflect on the work we do.

Hunger is a very real issue in Kalamazoo County – It's hard to believe that, in a community rich with so many resources and opportunities, there are people who are struggling to find enough to eat. But with over 40% of county residents not earning enough to meet the basic cost of living in our area, it continues to be an issue faced by friends and neighbors of all ages and walks of life. Some turn to Loaves & Fishes for a brief period until they get back on their feet; others need our support more frequently. Food is a basic need, and there are plenty of people struggling to meet that need.

What we do is only possible because of you – As board members and staff, we can strategize and formulate a vision, but there is no way any of it would become a reality without the generous and collaborative nature of this community. Over 450 individuals volunteer each week in order to get food out to those most in need – that's simply incredible. And each year when we wrestle with budgetary decisions, we are grateful for the steady financial and in-kind support that helps us continue to serve.

There is always more that we can do – I wish I could say that there will come a day when there is no need for our organization. But, unfortunately, that won't happen anytime soon. So we continue to be diligent in our quest to provide nutritionally-balanced food in a variety of ways to those who need it the most. Evaluating the effectiveness of our programs and food procurement efforts remains at the top of our list as does our advocacy work and partnership with others dedicated to ending hunger.

It's not just about the pounds of food we can get out the door – it's about each and every person who comes to us with their unique story and struggles. It's about each and every child who needs proper nourishment to grow and thrive. It's about working together as a community to help those less fortunate.

Thank you for your trust in KLF and your dedication to feeding hungry people.

Best regards,

Rob DeWit
2015-2016 Board President

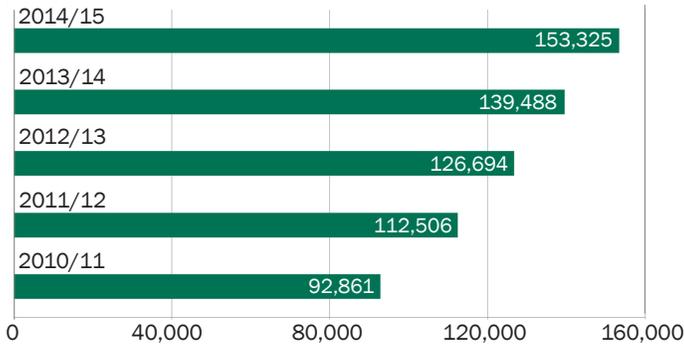


GROCERY PANTRY PROGRAM

The **Grocery Pantry Program (GPP)** is our largest and longest-running initiative. We partner with neighborhood-based agencies, community centers, and churches who serve as pantry sites. These sites are located along easily accessible transportation routes and open at various times for the convenience of our clients. Fresh and non-perishable food is offered, and clients make selections based on the recommendations of USDA food guidelines. KLF tracks the number of children and adults living in client households to gain a better understanding of the population we're serving.

GROCERY PANTRY PROGRAM	2014-2015
Pantry Sites	23
Total Food Orders Provided	153,325
Adult Food Orders	92,785
Child Food Orders	60,933
Unique Individuals Served	29,414
Estimated Meals Provided	1,763,378
Average Price per Person	\$3.06

GPP FOOD ORDERS PROVIDED



MOBILE FOOD INITIATIVE

MOBILE FOOD INITIATIVE	2014-2015
Distribution Sites	6
Total Recipients	33,596
Estimated Meals Provided	378,805
Average Price per Person	\$1.11

The **Mobile Food Initiative (MFI) Program** aims to get additional food into the hands of those who need it. No appointment is necessary, and food is distributed on a first-come, first-served basis. The MFI program is offered in partnership with the Food Bank of South Central Michigan (FBSCM). Specific food items vary by date, location, and on the availability of USDA product. Locations include Saint Andrew Community Church, Vicksburg United Methodist Church, The Salvation Army, Douglass Community Association, Prairie Ridge Elementary School and Haven Church.

MEAL SUPPORT PROGRAM

Kalamazoo Loaves & Fishes supplies food to local agencies that provide hot, ready-to-eat meals to vulnerable populations in our community. These agencies include, but are not limited to, Ministry with Community, YWCA Domestic Assault Shelter, The Ark, Peace House, YANA, and Alpha & Omega Ministry. While our contribution does not fulfill all of their grocery needs, it does play a role in sustaining their programs.

MEAL SUPPORT PROGRAM	2014-2015
Agencies Supported	9
Estimated Meals Provided	146,064



FEEDING OUR

COMMODITY SUPPLEMENTAL FOOD PROGRAM

Commodity Supplemental Food Program (CSFP) helps get additional food resources into the hands of low-income seniors and women not receiving WIC who are pregnant, nursing or have children less than 6 years of age. Food distributions are made at low-income senior housing sites throughout the county. The CSFP program is offered in partnership with Senior Services, Area Agency on Aging, the Salvation Army, and Michigan Department of Education.



COMMODITY SUPPLEMENTAL FOOD PROGRAM	2014 - 2015
Distribution Sites	16
Recipients	6,619
Meals Provided	168,318

“Things really snowballed. I fell behind and couldn’t catch up. If I didn’t have Kalamazoo Loaves & Fishes, I don’t know what I would do.”

- Cora, KLF Client



WEEKEND FOOD PACK PROGRAM

For children who rely on school meal programs for nutrition, weekends can be hungry times. Through the Weekend Food Pack Program, we provide up to 850 packs per week to elementary and middle schools in Kalamazoo, Comstock, and Parchment. Each pack holds enough food to cover breakfast and lunch for that child during the weekend hours. Communities in Schools of Kalamazoo and school personnel identify children most in need and distribute packs accordingly.

WEEKEND FOOD PACK PROGRAM	2014 2015
Participating School Sites	19
Packs Provided	26,039
Cost Per Pack	\$3.70

VOLUNTEERS & COMMUNITY PARTNERS

Volunteers are the heart and soul of our organization and fuel our ability to feed hungry people. We rely on approximately 450 volunteers each week to support nearly every aspect of our operation. They help schedule pantry appointments for those in need, deliver food to our 23 pantries, greet guests at our reception desk, stock shelves, and assist with special events—these are just some of the many ways our generous volunteers make a difference.

Our dedicated partners at pantry sites, agencies, and local businesses support our food assistance efforts in invaluable ways. We also have partners who support us in unique ways like hosting annual fundraising events, referring clients to our programs, providing in-kind products such as bags and labels, and offering free marketing and promotion. Every little bit makes a huge difference in the fight to end local hunger.

COMMUNITY

WHAT THE NU

COMMITMENT TO HIGH-QUALITY FOOD

We secure food from a variety of sources allowing us to feed thousands of people as affordably as possible while being mindful of cultural, medical, and preferential diet restrictions. The relationships we build with the people and businesses we procure, collect and purchase food from are highly important to KLF staff because the market is ever changing, especially where fresh food is concerned. Our food comes to us in the following ways:

Wholesale Purchases

To ensure we have quality food that supplies the nutritional value we are dedicated to providing, we turn to the wholesale market. Meat, milk, fruits and vegetables, and other high-protein items account for the majority of our wholesale purchases.

Food Bank of South Central Michigan (FBSCM)

FBSCM is our link to the national charitable food supplier Feeding America as well as some USDA food product. Through this important partnership, we are able to obtain low to no-cost food.

Food Rescue

Stores and food vendors frequently have safely edible food that they can no longer sell due to imperfections or “sell by” dates. Instead of letting this food go to waste, we pick up this food and distribute it to those in need.

Community Food Drives

Large corporations, elementary schools, and churches are examples of groups who host food drives for KLF throughout the year. This donated food engages the community and provides variety in our pantries.

Commodity Supplemental Food Program (CSFP)

We receive food for the CSFP program through the USDA. Funding for this program comes from the Michigan Department of Education.

Farms

We have excellent relationships with local farmers who provide us donated or low-cost produce and fresh goods. This food provides rich nutritional density to our clients’ diets.



AT KALAMAZOO LOAVES & FISHES

\$1 = 3 MEALS

WE PROVIDE FOOD BASED ON USDA GUIDELINES OF PROTEINS, FRUITS, VEGETABLES, AND GRAINS. BECAUSE WE'RE COMMITTED TO PROVIDING FOOD THAT WILL CREATE WELL-BALANCED MEALS, WE OFTEN MUST TURN TO THE WHOLESALE MARKET TO GET ITEMS WE AREN'T ABLE TO GET THROUGH THE CHARITABLE FOOD NETWORK. THAT BEING SAID, WE MANAGE TO TURN EVERY DOLLAR INTO AT LEAST THREE MEALS – STILL A MUCH LOWER RATE THAN THE AVERAGE CONSUMER IS ABLE TO PURCHASE FOOD.

THE FOOD WE DISTRIBUTED

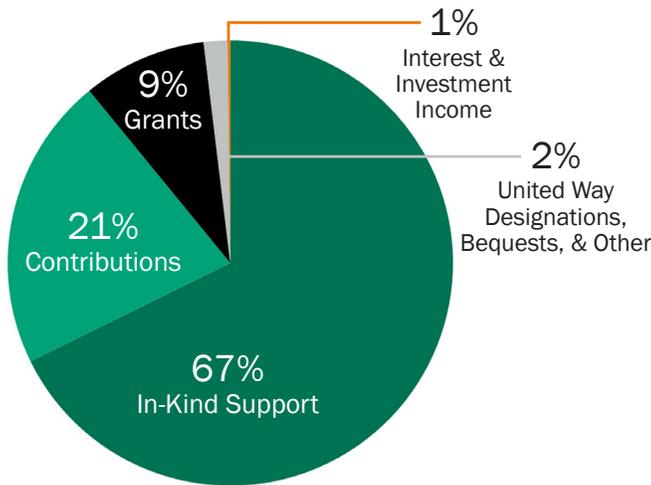
Protein	20.1%
Can/Frozen Produce	16.7%
Dairy Products	11.8%
Fresh Produce	11.3%
Beverages	11.3%
Bread & Bakery	10.2%
Mixed/Assorted	7.8%
Grains/Pasta/Rice	5.9%
Cereal (Hot & Cold)	3.7%
Condiments	.6%
Prepared/Perishable	.3%
Non-Food Items	.3%

MEMBERS MEAN

Our ability to feed 700 individuals per day through the Grocery Pantry Program is reliant upon funding from individuals, foundations, and local corporations. These generous gifts provide the majority of our funding, and we truly couldn't do what we do without them.

Our finances are unique in that we review and report both actual operating costs and the value of in-kind products and services because they are so significant to our operations. In order to address the need in our community, we must not only fundraise, but also "foodraise" and recruit a steady stream of volunteers. The value of this in-kind support is reflected in the financials included in this report.

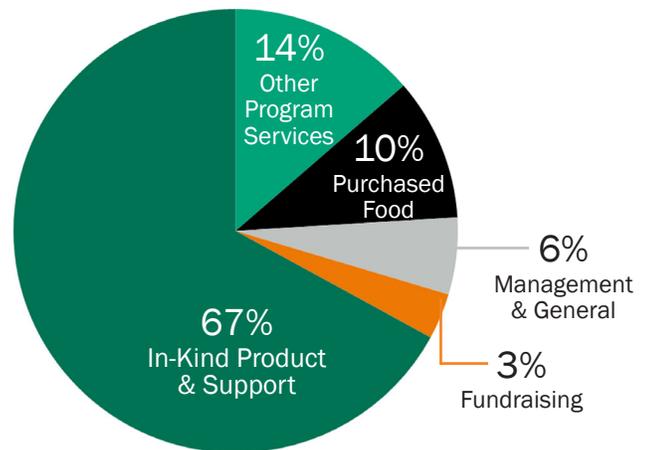
REVENUE & IN-KIND DONATIONS



In-Kind Support: Food Donations	\$3,133,073
In-Kind Support: Volunteer Services	\$963,628
In-Kind Support: Miscellaneous	\$1,428
TOTAL IN-KIND SUPPORT	\$4,098,129
Individual, Corporation, & Group Contributions	\$1,292,113
Grants	\$544,321
Bequests	\$81,722
Interest & Investment Income	\$11,814
United Way Designations	\$21,344
Other	\$1,275
TOTAL REVENUE	\$1,952,589
TOTAL REVENUE & IN-KIND	\$6,050,718

FUNCTIONAL EXPENSES

In-Kind Support: Food	\$3,157,620
In-Kind Support: Volunteer Services	\$963,628
In-Kind Support: Miscellaneous	\$1,428
TOTAL IN-KIND	\$4,122,676
Other Program Services	\$838,449
Purchased Foods	\$638,954
Management & General	\$344,665
Fundraising	\$205,455
TOTAL OPERATING EXPENSES	\$2,027,523
TOTAL FUNCTIONAL EXPENSES	\$6,150,199



STATEMENT OF FINANCIAL POSITION

AS OF JUNE 30, 2015

Cash	\$254,911
Inventory	\$333,069
Investments	\$1,530,024
Property & Equipment	\$2,345,177
Other Assets	\$312,913
TOTAL ASSETS	\$4,776,094

Liabilities	\$97,466
Net Assets:	
Unrestricted	\$4,098,409
Temporarily Restricted	\$580,219
TOTAL NET ASSETS	\$4,678,628
TOTAL LIABILITIES & NET ASSETS	\$4,776,094

CONNECT WITH US

901 PORTAGE STREET
KALAMAZOO, MI 49001-3005

FOOD REQUEST LINE: 269.343.3663
P 269.488.2617 | F 269.343.3669
KZ0OLF.ORG
INFO@KZ0OLF.ORG



FACEBOOK.COM/
KALAMAZOOLOAVESANDFISHES



TWITTER.COM/
KZ0LOAVESFISHES



“Things aren’t always easy, but having an organization like Kalamazoo Loaves & Fishes here for us is just amazing, and takes away a lot of the anxiety of everyday life. Knowing you will have food on the table—I don’t know how to describe that relief.”

- Susan, KLF Client

“There are always unexpected things that come up that need fixing. This service helps me stay afloat when unexpected expenses eat into our grocery budget.”

- Leslie, KLF Client

“I am thankful to Kalamazoo Loaves & Fishes’ volunteers because they always treated me with kindness and respect. At Loaves & Fishes, I also felt welcomed and not judged. I’ve been blessed, and I just want to give back to other people who may be in a situation like I was.”

- Rachel, KLF Client

